

Dear Member:

I am pleased to announce new insurance programs specifically designed for members of the New York Wine & Grape Foundation.

We have a long standing relationship with Century Enrollment & Benefit Services LLC, a Rochester based employee benefits firm. Century is a business associate member and currently services a number of wineries and grape growers in the Finger Lakes Region and beyond. As such, they have affiliations with insurers across all of New York State. In addition to these relationships, Century is appointed and certified through the New York State of Health(NYSOH) and is well versed on the benefits / reasons an employer or individual may wish to purchase coverage On Exchange vs. Off Exchange.

Highlights of the 2018 Health Care medical program include:

- Competitive rates for both sole proprietors and groups(2 or more employees)
- Choice of medical plans among every insurance carrier appointed in NYS
- Health Savings Accounts, Health Reimbursement Accounts & Premium Only Plans
- Broad prescription drug coverage
- Flexibility to seek care from network providers nationwide - without a referral
- Comprehensive, top quality plan designs from numerous health insurance carriers
- Knowledge of why an individual or employer may want to consider On Exchange coverage

To speak to a benefits counselor and obtain your customized quote, simply reach out to Century Enrollment & Benefit Services at: 585-615-5359 or information@centuryadvisory.com.

In addition to health insurance plans and services, there are also dental and optional life and disability plans available to members. With health care premiums continuing to rise, now is the perfect time to take a look at these exciting programs available exclusively through your Foundation membership.

Sincerely,



Sam Filler, Executive Director

