



BOARD OF DIRECTORS:

EDWARD O'KEEFE, III, Chateau Grand Traverse, MI (Chairman)

KEVIN ATTICKS, Maryland Wineries Association (State Associations Council Chairman)

Northeast:

KIP KUMLER, Turtle Creek Winery, MA

Southeast:

RACHEL MARTIN, Boxwood Winery, VA
ROBERT RAMSEY, Stonehaus Winery, TN

Midwest:

THOMAS J. HELD, Stone Hill Winery, MO
ELDON NYGAARD, Valiant Vineyards, SD

Great Lakes:

DAVID BRAGANINI, St. Julian Wine Company, MI
KATHLEEN OLIVER, Oliver Winery, IN

Rocky Mountain:

RON BITNER, Bitner Vineyards, ID
NAOMI SHEPHERD SMITH, Grande River Vineyards, CO

California:

CAROLINE SHAW, Jackson Family Wines
JAMES FINKLE, Constellation Brands
RICHARD SMITH, Paraiso Vineyards

New York:

TRENT PREZLER, Bedell Cellars
JIM TREZISE, N.Y. Wine & Grape Foundation

Oregon:

ALISON SOKOL BLOSSER, Sokol Blosser Winery
STEVE THOMSON, King Estate Winery

Washington:

MARTIN CLUBB, L'Ecole No. 41 Winery
KARI LEITCH, Chateau St. Michelle

At-Large:

JIM ANDERSON, Missouri Grape & Wine Board
JIM BALLARD, James Arthur Vineyards, NE
DENNIS CAKEBREAD, Cakebread Cellars, CA
JERRY DOUGLAS, Biltmore Estate, NC
DOUGLAS MOORHEAD, Presque Isle Wine Cellars, PA
LEW PARKER, Willowcroft Farm Vineyards, VA
CORD SWITZER, Fredericksburg Winery, TX

In response to tremendous member demand and an increasingly challenging health care environment, we are pleased to announce an exciting new member benefit, a health insurance program available exclusively for Wine America members. We have partnered with industry giant USI Affinity, the largest privately-held benefits broker in the country, to offer new association benefit plans designed to meet the unique needs of our membership.

WineAmerica's medical program provides an outstanding range of coverage choices, from traditional plans to low cost limited medical plans to High Deductible Health Plans (HDHP) which can be paired with a Health Savings Account (HSA). This program also gives you access to a wide variety of health insurance companies to make sure you have choices that fit your budget and lifestyle. USI can help you customize your plan by choosing your deductible, doctor network, and prescription coverage.

WineAmerica, through USI, is also making available Group and Individual Dental plans for members, your family and your employees. A special program called Premium Protection Plans is a unique strategy to help you reduce your health insurance premiums by packaging supplemental coverage and increasing ones medical insurance deductible. The plans include Life, Accident, Critical Illness, Disability, and Cancer Insurance.

To learn more, call (855) 575-2632 or visit our web site at <http://benefits.usiaffinity.com/wineamerica/> It just takes a few minutes to:

- Request more information about the health insurance program.
- View plan option details and a helpful comparison guide.
- Generate a quick and easy, customized quote for your benefits.
- Search for providers within the nationwide network.
- Download any necessary forms or program information.
- Apply for the program online.
- Get answers to common health care questions through a FAQ guide.

With more than 75 years of experience and expertise in the affinity insurance marketplace, USI Affinity has grown to become one of the nation's leading providers of insurance services to associations and their membership. USI Affinity

provides insurance programs for over 400 associations nationwide, representing more than 15,000,000 members. Many client relationships are long-standing, and they continue to grow because of the results achieved for those clients. USI is a portfolio company of Goldman Sachs Capital Partners, a private equity affiliate of Goldman Sachs & Co